broctlet Provides advanced energy modeling services for increasing savings guarantees while reducing risk on ESPC projects

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bractlet Uncertainty & Risk Analysis in Energy Performance Contracting

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Risk & uncertainty analysis in ESPC projects

Risk and uncertainty are both present when predicting savings on energy conservation measures (ECM's)

Risk

Def. Present when future events occur with **bef.** measurable probability future

Ex. Not meeting a savings guarantee

Uncertaint

bef. Present when the likelihood of future events is indefinite or in doubt the

Ex. % chance of not meeting the guarantee

Why is this analysis important on ESPC Projects?

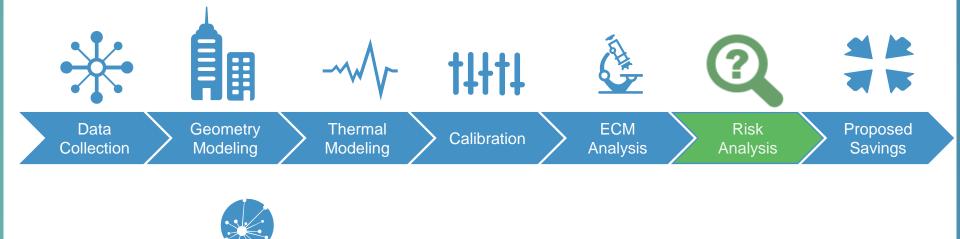
Reduce risk of savings guarantees not being met by quantifying uncertainty

2 **Reduce safety factors** ESCO's put on savings guarantees that lower profits and margins on projects

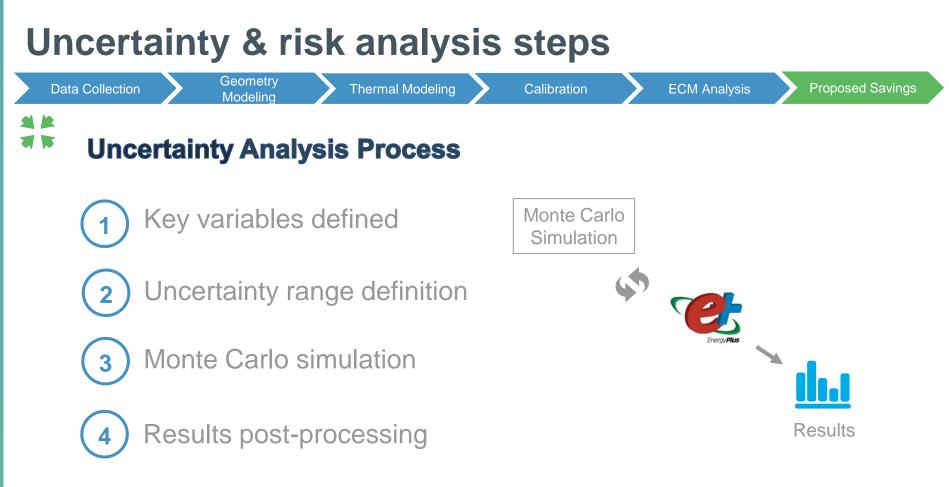
3 Understand the financial impact more accurately of energy conservation measures (ECM's) selected for the performance contract

3

Risk analysis in the Bractlet modeling process for an Investment Grade Audit



Statistical Modeling



What are the key variables that affect savings estimates

Input variables



Building Geometry Surface area of the windows on the building



Environmental Temperature, Solar Radiation, etc.

Operational Characteristics Characteristics of the equipment in the building (single speed or dual speed cooling tower fan)

> Equipment Data Performance curves, BAS, sub metered power

Key variables are identified

Conduct analysis to identify variables that have the highest impact on energy model results

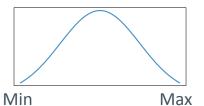
Uncertainty range definition

Key variables minimum and maximum range defined

Performance, BAS, sub metered electricity

Key Variable: Chiller Performance

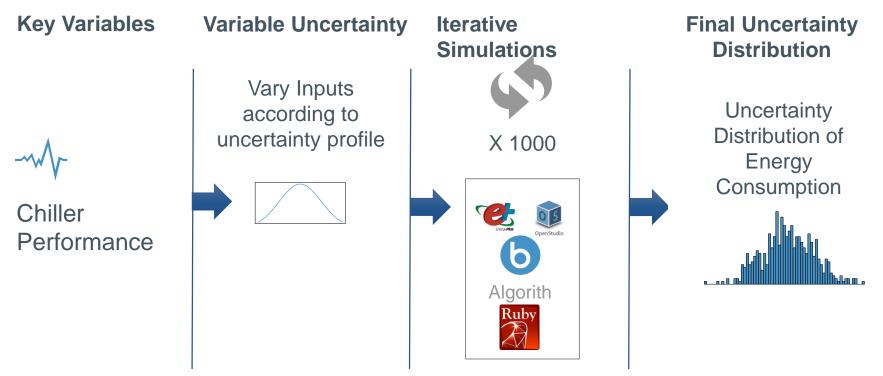
Uncertainty profile created on the variable range



Variable's probability is normally distributed

Monte Carlo Simulation

Simulation tool run 1000's of times to create an uncertainty distribution



Post processing results

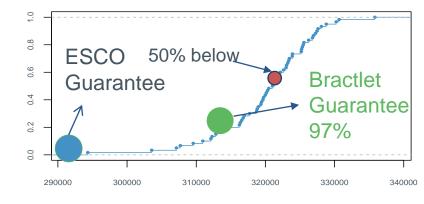
Uncertainty analysis drives understanding of savings risk

Full understanding of the likelihood of future chiller performance



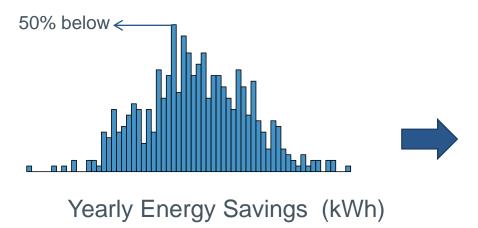
More accurate understanding of the risk of a savings estimate

Cumulative Distribution of Potential Savings



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