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INVESTING IN GEORGIA'S  
ENERGY, LAND & WATER RESOURCES



# Performance Contracting and the DOE Measures Grant

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## Energy Resources

- Georgia Energy Challenge
- Weatherization
- State Energy Program
- State Utilities Program
- Energy Assurance
- Performance Contracting
- State Energy Strategy



## Land Conservation Program

- Land purchase financing
- Conservation easements
- Tax credits

## Fuel Tank Program

- Remediation
- Monitoring
- Training



## Water Resources

- Water and sewer financing
- Solid waste financing
- Water conservation
- Water supply financing



## Guaranteed Energy Savings Performance Contracting in Georgia

- **Started in 2010**
- **GEFA is the program manager named by the statute**
- **Program rules and procedures**
  - **Prequalification**
  - **Procurement**
- **Standardized contracts for state agencies**
- **GEFA approval needed**
- **Annual reporting to GEFA and GSFIC already required**



# Projects in Procurement

**Total FY 2015 and FY 2016 Multiyear Contract Value Authority: \$93,178,000**

State Agency/Governmental Unit	Estimated Contracting Date	Contract Value
Department of Natural Resources or North Georgia Mountains Authority	TBD	\$5,068,482
Georgia World Congress Center Authority or Department of Economic Development	Fall 2015	\$28,131,104
Department of Corrections	Fall 2015	\$28,597,357
Board of Regents (UGA Athens and GIT)	Fall 2015	\$10,192,000
Department of Transportation	Fall 2015	\$12,317,444
Department of Juvenile Justice	TBD	\$3,088,613
Department of Behavioral Health and Developmental Disabilities	TBD	\$5,783,000



# EE and 111d in Georgia

## Georgia's limited, but growing use of energy efficiency

- Lots of opportunity in all areas
- Small number of state and local government performance contracts

## How can the state capture the most EE as part of a 111d plan?

- Actively considering how GESPCs in all markets can fit into this
- Can 111d add value to state and local government performance contracts?
- Non-ratepayer funded

## Agency and stakeholder cooperation

- GEFA is actively working with EPD and the PSC on compliance options
- EPD will determine final compliance path



# Strengths of Georgia's Program

## What strengths does Georgia's program have that can be leveraged?

- **Relatively new program**
- **Strong central control of program**
- **Required annual reporting already in place**
- **Required annual M&V over life of the project for state agencies**



# Next Steps

## Where do we see this going?

- Continue to work with VA, KY, NASEO, CESI, and others
- Outreach to the ESCO community
- Researching the possibility of E-Project Builder or similar programs
- Continued discussions with EPD, PSC, and others on the direction of the state 111d compliance plan
- Possible revisions to program rules and contracts
- GEFA management a consideration, depending on direction chosen



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